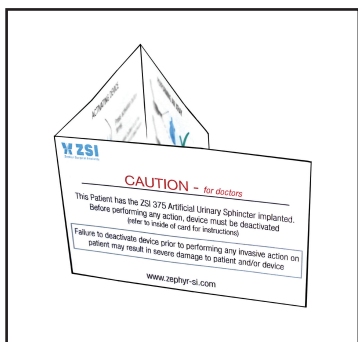


The day of activating the device will be coming soon. The patient has had the necessary 6 to 8 weeks for his incisions to heal and the Urologist has decided that the patient is ready. Ask the Urologist if he wants to be present for the activation. If for whatever reason he is unable to, ask to be provided with a patient medical room where the activation can be done in private. Also ask the family to be present on the day, if they wish to, as familial support can help

Generally, one hour should be set aside for the procedure. Remember that it is you the distributor who organizes and directs the meeting. The urologist should be there as an onlooker. You should show him that the situation is under your control so that there is no unnecessary added stress or work for him, which means that:

- He will appreciate the effort you are giving to the procedure and patient and the mindfulness you give with respect to his time and work.
- He will see that he is not just buying a product from you, but also a service. Such realizations will lead to more beneficial future interaction.

**Prepare your Training Kit, which should include:**



Pocket Card



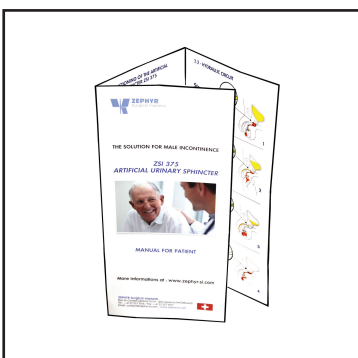
Hand Sanitizer



Medical Grade Latex Gloves



Blue Rubber Mold of Device



Patient Manual



Paper Towels



Bottle of Water

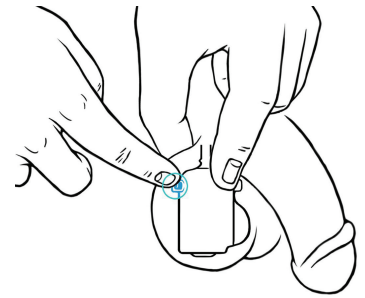


White Lab Coat

**In activating the device you will be touching the scrotal skin which is very sensitive. Observe the patient and his reaction to the touch and the pain. Sometime he will react as if he is experiencing pain without you having touched him, such as tightly closing his eyes or contracting his muscles. Assure him that there will be only be a minor discomfort felt and ask him to relax and breathe deeply during the process. Most of the time the pain that he thinks he feels or will feel, is fear, rather than the actual physical pain.**

## STEP 1: 15 Minutes

- Put on a pair of gloves. We require you to wear a white lab coat both for sanitary and professional reasons.
- Ask the patient to remove their pants, preferably lying down, so that you can have clear access to their scrotum.
- Feel for the pump button. It should be full of saline solution. The hydraulic circuit is locked and will not let the device function as it is deactivated.
- Feel for and locate the activation button, which sits on the opposite end of the pump button. Firmly press it until you feel a 'clack' and a sinking of the button. This 'clack' and sinking is the passage of the button through to the other side. Because of the nature of the button, it will require firmness of push to sink it, which can cause pain for the patient. This is a moment where more attention should be given to the proper activation of the device rather than the comfort of the patient, as he will be in more future discomfort if it is not done properly. Once activated, the hydraulic circuit will allow the saline solution to run through the device. This can be tested by the pressing of the pump button, as it will empty when you press it and re-fill when you release it.
- If you have a doubt if the device has been properly activated, ask to have an X-ray taken to check the position of the spring.
- If there is no possibility of taking an X-ray, and you are still unsure, deactivate the device by pressing the deactivation button, which sits above the pump button, and activating it again.



Remember that activation button is on the opposite end of the Pump Button

## STEP 2: 30 Minutes

The patient has become accustomed to drinking small amounts of fluids, so when he arrives on the day, he will usually have an empty bladder. This means that you cannot test whether the device is working properly. Give him the bottle of water and ask him to drink it as quickly as he can. Then ask to see him again in 30 minutes so that you can be present for the first test run of the device.

This is not an obligatory step. If you are satisfied that the device was successfully activated, you may let him leave. We recommend calling him that evening and the next few days to make sure everything is working well.

## STEP 3: 15 Minutes

Take the blue rubber pump and demonstrate to the patient how to properly press the device. Ask him to do the same and make sure he understands how it needs to be done. Refer to the video.

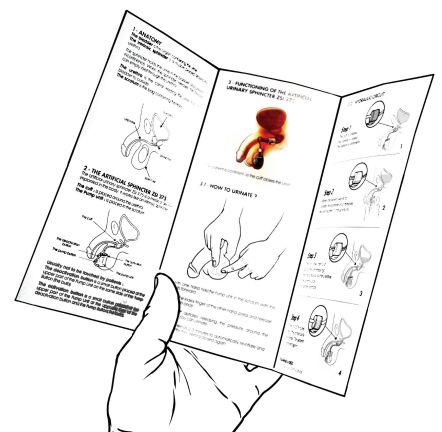
Give him the Patient Manual and explain to him what information it holds.

- How the device functions
- The expectations and limitations of the device
- What is expected in the coming days

Give him the Pocket Card and explain its purpose.

Write down the patient's information

- Name
- Phone and email
- Address



Let him know that you will check on him in the evening and the following days to make sure everything is working as it should be.